

MANAGING FOR SUCCESS – FACT SHEET

Topic: **MANAGING FOR SUCCESS**

Goal: To help schools encourage students to make healthy food choices by increasing their participation in the reimbursable school meals programs; and to reduce the schools' dependence on a`la carte sales to maintain fiscal responsibility.

Outcome: Participants will:
Be able to locate and utilize a variety of tools, resources, and professional development opportunities designed to assist in operating a successful school meals program including:

- Customer Surveys
- Cycle Menus
- Standardized Recipes
- Food Purchases
- Food Production Records
- Bundling (making a`la carte into meals)
- Meal and a`la carte price structures
- Marketing